

TRINITY

Five Steps to Choosing A Management Liability Insurance Team

Firms searching for management liability insurance are faced with abundant and difficult choices. Trinity understands this and offers some helpful hints about choosing a professional liability insurance risk management team.

- **Ask questions.** It's important to select an insurance carrier that offers more than just a policy. Choose a carrier with risk management tools that fit the firm's needs and offers exceptional service when claims arise. We welcome the opportunity to interface with firms and their brokers to answer questions about coverage features, risk management, and claims approach.
- **Don't buy on price alone.** Clients need to consider overall value more than price alone when purchasing insurance. Trinity offers comprehensive coverage designed to meet the liability issues created by today's legal environment, risk management needs, and claims service expectations. Our staff of seasoned industry professionals can offer risk management tools that fit a firm's specific needs, and our insurers are committed to superior claims handling and unparalleled service to insureds.
- **Do research.** Opt for a carrier and broker with proven track records who understand and can address changing professional liability needs. Trinity is a leading provider of professional liability, management liability and employment practices liability insurance. We have supplied outstanding professional liability insurance products to the legal community and continue to expand our portfolio for its evolving needs.
- **Check carrier ratings.** A carrier's financial strength is a strong indication of its ability to consistently handle "long tail" claims as well as its commitment to the industry. We utilize only carriers that have earned ratings of "A" (Excellent) from A.M. Best Company, Inc. A carrier's combined ratio is also an indication of its ability to maintain the level of service and commitment a client needs.
- **Other sources of information.** Engage a carrier and broker highly regarded in the legal community who have withstood the test of time in providing a market for legal malpractice coverage. Trinity is a specialist in management liability insurance affording both the technical expertise and marketing capabilities that produce comprehensive and competitively priced coverage with insurers who will be long term resources for you.

For more information about Trinity and its management liability products,
please contact us at:

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